

PRESS RELEASE

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**RE: CITY ACCEPTS PROPOSAL FOR SALE OF NON-AVIATION LAND**

Beverly MA - Last year the City of Beverly issued a Request for Proposals (RFP) to sell non-aviation airport land located at 105 Sam Fonzo Drive. The RFP was advertised and made available September 2015 with a due date of November 12, 2015. The deadline was extended once, with the final deadline set for December 15, 2015 at 11:00 AM. Three proposals were submitted and accepted for consideration.

A seven member Evaluation Committee was formed, according to RFP guidelines, and convened to assess proposals according to the minimum requirements and evaluation criteria established therein. The Evaluation Committee completed its review and unanimously recommended to Mayor Cahill, the Chief Procurement officer, that the RFP be awarded to T Ford Company Inc. whose submittal met all of the minimum requirements of the RFP and also received the highest score of all respondents under the evaluation criteria.

On February 4, 2016 Mayor Cahill notified T Ford that his proposal of \$587,265 for the purchase of the land to construct a public storage facility had been accepted. The next step will be for the City and T Ford to enter into a purchase and sales agreement that will enable T Ford to begin the permitting process, which the sale of the property is contingent upon.

“We are happy with the process undertaken to sell this parcel of land and excited to work with T Ford Companies on the project.” Said Mayor Mike Cahill. “Thank you to everyone who helped this get done.”

Airport Commission Chair William Mahoney said, “These funds will be utilized to make further improvements to the Beverly Regional airport and coupled with the state funded new four million dollar administration building and planned airfield improvements will make Beverly airport one of the best in the state.”

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